



Innovation Service

NHS Innovation Service

Changing the landscape
for innovation

innovation.nhs.uk



Challenges faced by innovators:

10+

Years to get into
the NHS¹

**Complex
pathway**

Difficult to understand and
navigate
Innovators do not know what
they need to know

**Lack of
collaboration**

....between
organisations and
between organisations
and innovators¹

**Time spent
'knocking
on doors'**

Innovator needs to
repeat their story multiple
times to different
organisations

What is the NHS Innovation Service?



Information on how to develop an innovation for market



Coordinated support from support organisations

The NHS Innovation Service replaces HealthTech Connect.

Organisations involved in the NHS Innovation Service:

Health Innovation Network



Who is NHS Innovation Service for?

| | Core target user group | The service will also be useful for | This service is not aimed at |
|-------|---|--|----------------------------------|
| Who | Innovators (industry, SMEs, clinicians, patients) | Academics (translational researchers) | |
| What | Medical devices, digital, AI, diagnostics, services, models of care | Pharmaceuticals | |
| When | Idea for innovation, development, scale | Basic research | Established products |
| Where | England, Wales, Scotland, Northern Ireland | International companies interested in UK | UK companies looking abroad only |

What are the benefits of engaging with the service?



Joined up support from organisations at the right time



Reduced duplication of effort



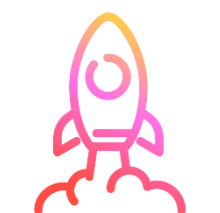
Quicker access to support



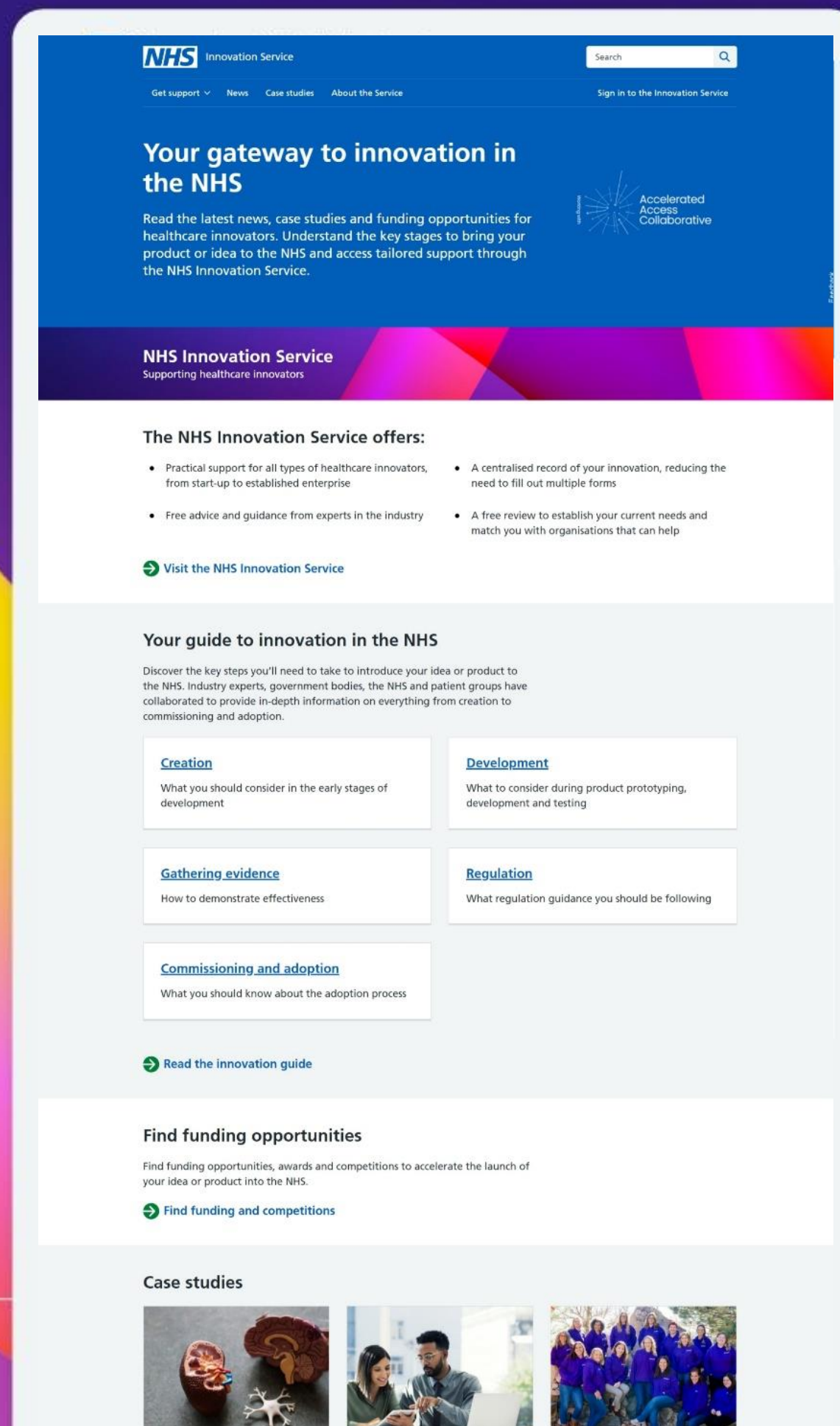
Increased transparency and accountability



Horizon-scanning



Getting the best innovations to patients quicker



The screenshot shows the NHS Innovation Service homepage. At the top, there is a navigation bar with the NHS logo, a search bar, and links for 'Get support', 'News', 'Case studies', 'About the Service', and 'Sign in to the Innovation Service'. The main heading is 'Your gateway to innovation in the NHS', followed by a sub-heading and a paragraph describing the service. Below this is a section titled 'The NHS Innovation Service offers:' with four bullet points: 'Practical support for all types of healthcare innovators, from start-up to established enterprise', 'Free advice and guidance from experts in the industry', 'A centralised record of your innovation, reducing the need to fill out multiple forms', and 'A free review to establish your current needs and match you with organisations that can help'. A 'Visit the NHS Innovation Service' button is provided. The next section is 'Your guide to innovation in the NHS', which includes a paragraph and five sub-sections: 'Creation' (What you should consider in the early stages of development), 'Development' (What to consider during product prototyping, development and testing), 'Gathering evidence' (How to demonstrate effectiveness), 'Regulation' (What regulation guidance you should be following), and 'Commissioning and adoption' (What you should know about the adoption process). A 'Read the innovation guide' button is located below these sections. The final section is 'Find funding opportunities', which includes a paragraph and a 'Find funding and competitions' button. At the bottom, there is a 'Case studies' section with three small images: a medical scan, two people in a meeting, and a group of people in a meeting.

How does it work?

Access useful resources and information:

- Innovation guide
- Funding
- Case studies
- News

Access the Innovation Service:

- Create an account
- Submit innovation record for a needs assessment to be matched with organisations that can support you

The Innovation Journey

01

Health
innovation
guide

02

Create an
account

03

Complete
innovation
record

04

Needs
assessment
service

05

**Allocation to tailored
support organisations
for focused support**

Support at every stage

The Innovation

- Level of development maturity?
- Regulatory approvals in place for the intended use?
- Evidence to prove efficacy?
- Real-world validation of organisational & financial benefit?

The Innovator

- Well-defined value proposition?
- Insight into competitors, alternatives, and the market landscape?
- Well-defined implementation plan?
- Resource to scale the innovation, or a viable plan to get this?

Support available through the NHS Innovation Service

Health Innovation Network



Support to develop
and spread
innovation at scale



Medicines &
Healthcare products
Regulatory Agency

Support with
regulations

NIHR | National Institute
for Health Research

NHS
Health Research
Authority

Approving and
funding research

NICE National Institute for
Health and Care Excellence

 Healthcare
Improvement
Scotland | **SHTG**
Advice on health
technologies

 **Technoleg Iechyd Cymru**
Health Technology Wales

Health
Technology
Assessments



Department for
Business & Trade

Support overseas
companies to
invest in the UK

NHS
Supply Chain

Procurement,
delivery and
supply of products



Innovations from **45**
different countries



97% of innovations start
receiving tailored support
within **3 weeks**



630 innovations have
received support from 1
or more support
organisations



On average innovations
receive support from **4**
different organisations



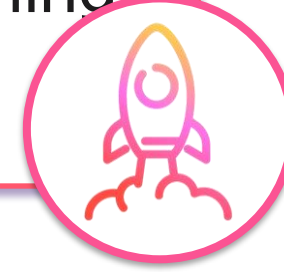
13 innovations
available to purchase
on NHS Supply Chain

How has the Innovation Service been of benefit?*

“The greatest benefit has been engaging with teams in different areas. Each have brought differing ideas and angles in which we can improve our overall VP”



“Massively....as without such support we could have missed the £80 million 3-Year NHS Disinfection tender now running”



“Previously it has been difficult to navigate through the various Government/NHS websites and content to find key information or contacts. This services has provided just the support we needed.”



“I like the structure of it. I like the processes associated with review and the intelligent questions... I like the fact that this is a gateway to meet and engage with the myriad organisations”



“We found our clinical testing personnel simply through this service. The benefit to us on commercial terms therefore is tens of thousands of pounds”



“Working out what I need to do to get started. "I don't know what I don't know", you've helped me realise what I need to know.”





Access the NHS Innovation Service:
innovation.nhs.uk

For more information:

nhsinnovationservice@innovation.nhs.uk